Assistant Director - Development

**CHILDREN AT RISK – Houston**

DED

CHILDREN AT RISK is seeking an enthusiastic, detail oriented, and self-motivated team member who will serve as a key leader on the development team of a nationally recognized, Texas-based, non-profit organization. The Assistant Director will join a driven and dynamic team and work closely with the Chief Development Officer to focus on leading annual campaigns to secure individual support, support corporate fundraising, and oversee donor stewardship and communications to meet annual fundraising goals. This position is based in Houston, TX.

**Key responsibilities include:**

* Manage a portfolio of individual donors/prospects and corporate relationships through scheduling and leading meetings, coordinating annual fundraising appeals, and prospect identification and research.
* Steward new and existing donors to maximize donor potential and ensure donor retention.
* Produce regular online and print communications including monthly e- newsletters, website and social media promotions, donor appeals, webpages, and event/program marketing.
* Manage our social media brand, to increase online donations, media presence with consistent messaging on campaigns and events.
* Execute annual communications strategy to attract and engage new and existing donors to CHILDREN AT RISK.
* Manage the donor database, Donor Perfect, and donor files to include regular updates, pulling reports for donor history, accounting reconciliation, and fully maximizing technology to ensure all relevant details are captured.
* Work with program staff to create issue specific messaging and advocacy alerts.
* Process gifts and provide donor acknowledgement in a timely and enthusiastic manner.
* Provide weekly reports for development team, tracking gifts and stewardship efforts.
* Assist with special event planning and coordination, both fundraising and educational.
* Other duties as assigned by the Chief Development Officer.

# About CHILDREN AT RISK

CHILDREN AT RISK is an active research and advocacy group dedicated to improving the quality of life of children through research, public policy analysis, community education, and collaboration. Our focus is on the whole child with significant work in ending child trafficking, strengthening public education, implementing evidence-based parenting programs, and increasing access to and use of federally funded meal programs. We are the leading source of accurate information on children’s issues and an advocate and catalyst for change concerning the needs of all children.

**Qualifications**

* 3-5 years of relevant experience preferred.
* BA/BS required.
* Expertise with Donor Perfect or donor management software.
* Expertise with Office 365.
* Ability to work independently/as a self-starter, as well as a team member.
* Strong presentation/communication skills for both internal and external audiences.
* Project management experience with a strong ability to prioritize multiple tasks.
* Attention to detail and a commitment to maintaining accurate, confidential donor records.
* A strong work ethic, an outgoing personality and a zeal for relationship building are all considered a plus for this position.
* A history of commitment to children, innovative public policy, and positive change preferred.

The position offers a competitive compensation and benefits package. Interested candidates should submit a letter of application, resume, and a list of three references **via e-mail** to Paul Dewey at: [PDewey@childrenatrisk.org](mailto:PDewey@childrenatrisk.org%20) Please include the words “Assistant Director - Development” in the subject line. The application deadline is rolling with applications being reviewed upon receipt.

CHILDREN AT RISK is an equal opportunity employer and does not discriminate against individuals on the basis of sex, gender identity, sexual orientation, age, disability, veteran status, religion, ancestry, color, race, ethnicity, or creed.

*CHILDREN AT RISK receives a high volume of resumes and reviews every candidate closely. As such, candidates will only be contacted if they are selected for an interview.*

Dr. Bob Sanborn President/CEO CHILDREN AT RISK

2900 Weslayan, Suite 400

Houston, Texas 77027