

Regional Director, North Texas CHILDREN AT RISK

CHILDREN AT RISK is seeking an enthusiastic, growth and detail-oriented, self-motivated team leader who will direct the fundraising and community outreach efforts in North Texas. The Regional Director will report to the Chief Development Officer, based out of Houston, will be a member of the development team and will be a leader on the senior staff team.

Key Responsibilities:

- Develop and execute the development plan and strategies for the North Texas region to meet annual fundraising goals.
- Manage and cultivate relationships with funders (corporate, foundation and individual) to secure recurring revenue streams and expand the existing donor base.
- Serve as a contributing member on the development team to support overall fundraising strategies and goals of the organization.
- Develop and implement a communication plan to increase the visibility, prominence, and influence of CHILDREN AT RISK with legislators, stakeholders, media and other constituencies as well as with the general public in the NTX 9 county region.
- Further develop and implement the strategic goals and objectives set forth in North Texas's three- year strategic plan.
- Support outreach to build strong community partnerships across program areas, including education, human trafficking, health and nutrition, racial equity and New American Children initiatives.
- Lead the engagement for the North Texas Advisory Board members and serve as the North Texas representative to the Board of Directors, Executive, Development, and Nominating committees.
- Manage the annual North Texas fundraising event.
- Serve as a spokesperson for the media, public, and in regional meetings as necessary.

Qualifications: The ideal candidate will have:

- Exceptional interpersonal and relationship building skills and an ability to work collaboratively and effectively with others in a team environment, internally and externally.
- Significant experience as a leader in development, fundraising and building collaborative partnerships.
- A demonstrated record of successful deliverables, fundraising and project management.
- Excellent communication skills, able to synthesize complex concepts clearly, verbally and in writing.
- Flexibility and ability to adapt to changing timelines and circumstances.
- Bachelor's Degree or higher; Relevant and extensive experience may be considered in lieu of education.

Special consideration may be given to diverse candidates who represent the communities and children that we serve.

Status:

- Full time, Permanent
- This position is full-time in-person and is located in the North Texas area.
- Compensation: The position has a salary range from \$75,000-100,000 annually, dependent on the

level of Development experience. Target start September 2021. CHILDREN AT RISK offers a competitive benefit package, including health insurance, dental insurance, retirement contributions, and vacation and holidays.

CHILDREN AT RISK is a research and advocacy group dedicated to improving the quality of life of children through research, public policy analysis, community education, and collaboration. Our focus is on the whole child with significant work in strengthening public education, increasing access to and use of federally funded meal programs, work in early education, immigration and ending child trafficking. We are the leading source of accurate information on children's issues and an advocate and catalyst for change concerning the needs of all children.

Interested candidates should submit a letter of application, resume, and a list of three references via e-mail to Paul Dewey at pdewey@childrenatrisk.org. Please include the words "Regional Director, North Texas" in the subject line. The application deadline is rolling with applications being reviewed upon receipt. CHILDREN AT RISK is an equal opportunity employer and does not discriminate against individuals on the basis of sex, gender identity, sexual orientation, age, disability, veteran status, religion, ancestry, color, race, ethnicity or creed. We strongly seek candidates that believe in our mission and represent the diverse community and children that we serve. CHILDREN AT RISK receives a high volume of resumes and reviews every candidate closely. As such, candidates will only be contacted if they are selected for an interview.