



Regional Director, North Texas

Our client, Children at Risk, is seeking an enthusiastic, growth oriented, detail-oriented, and self-motivated team leader who will direct the fundraising and community outreach efforts in North Texas. The Regional Director will report to the Chief Development Officer (CDO), based out of Houston, will be an important member of the development team, and will join as a member of an existing stellar Sr. team. This position will be home based when not interfacing within the community.

Background: Children at Risk is a statewide nonpartisan research and advocacy nonprofit dedicated to addressing the root causes of poor public policies affecting children. Our mission is to serve as a catalyst for change to improve the quality of life for children through strategic research, public policy analysis, education, collaboration, and advocacy. Children at Risk does not provide direct services. Instead, we focus on the whole child and work to improve the quality of life for children through our research, collaboration, and advocacy initiatives across three main areas that improve the quality of life for children: education, health, and opportunity and resilience.

Key Responsibilities:

To perform this job successfully, an individual must be able to satisfactorily perform each of the essential duties and responsibilities listed below. The duties and responsibilities include the following, though other duties may be assigned.

- Develop and execute the development plan and strategies for the North Texas region to meet annual fundraising goals.
- Manage and cultivate relationships with funders (corporate, foundation and individual) to secure recurring revenue streams and expand existing donor base.
- Serve as a key leader on the development team to support overall fundraising strategies and goals of the organization.
- Lead community outreach to build strong partnerships and awareness across program sectors, including education, health and opportunity and resiliency.
- Serve as the leader working with community partner, City Square, to help build a strong collaborative and raise support for the fight against child poverty.
- Lead the engagement for the North Texas Advisory Board members and serve as the North Texas staff representative to the Board of Directors, Development, and Nominating committees.
- Work with the special events team to develop and execute the annual North Texas special event and serve as the lead fundraiser for the event.
- Increase the visibility, prominence, and influence of Children at Risk with legislators, stakeholders, media, and other constituencies as well as with the general public in the North Texas region.
- Implement and refine the strategic goals and objectives set forth in North Texas's strategic plan.

Qualifications:

- Exceptional interpersonal and relationship building skills and an ability to work collaboratively and effectively with others in a team environment, internally and externally.
- Proven track record of successful leadership in development, fundraising and building collaborative partnerships.
- A demonstrated record of successful deliverables, fundraising and project management.
- Knowledge of the North Texas landscape and established visibility and reputation of engagement with community leaders.
- Excellent communication skills, able to synthesize complex concepts clearly, verbally and in writing.
- Flexibility and ability to adapt to changing timelines and circumstances.
- Proficiency in Microsoft Windows, database management, and relevant development tools.

Education:

- Bachelor's Degree or higher; relevant and extensive experience may be considered in lieu of education.
- 7+ years as a leader in development, fundraising and building collaborative partnerships.
- Applicant must be in the North Texas region and be home based.

No agency or third-party candidates will be considered for this position. No phone calls please.

To apply for this position please send a resume and Cover Letter to [here](#).