

Senior Director, Texas A+ Challenge, Children @ Risk

Be part of leading Texas' premier nonprofit organization serving children

CHILDREN AT RISK (C@R) is a non-partisan research and advocacy nonprofit dedicated to understanding and addressing the root causes of child poverty and inequality. The mission is to serve as a catalyst for change to improve children's quality of life through strategic research, public policy analysis, education, collaboration, and advocacy.

The successful Texas A+ Challenge Senior Director key will negotiate and execute district and school contracts across the greater Houston area to achieve revenue targets, oversee the formation of a statewide coaching collaborative, and create relationships with funders to dramatically increase philanthropic support.

This position, accountable to the CEO and reporting directly to the Senior Director of Education will:

- Earn an annual salary in the \$135-170k range with generous benefits including health insurance, dental insurance, retirement contributions, and vacation and holidays
- Work closely with CHILDREN AT RISK leadership including the CEO, and Chief Programs Officer, and Senior Director of education, CSME, and our advocacy team.
- Negotiate coaching district/school contracts and maintain customer satisfaction
- Lead client planning in collaboration with district executive leaders, principals, assistant principals, and teacher leaders to define target strategies and outcomes for the school year
- Lead and create state and national collaborations and relationships with stakeholders, foundations, donors and leaders in advocacy, research, and media to drive systemic change for Texas children
- Communicate clearly with a compelling voice aligned to the organization's mission, brand, and policy initiatives
- Work closely with the C@R Development team to foster relationships and build resources for CHILDREN AT RISK and Texas A+ Challenge
- Manage A+ coaches (Mathematics and ELAR) and troubleshoot any roadblocks or issues
- Provide leadership coaching to principals, assistant principals and district leaders
- Leverage national and local experts and build research base to support capacity building in schools
- Build a strategic plan for the future of Texas A+ Challenge.

The successful candidate will have exceptional interpersonal and relationship building skills and an ability to work collaboratively and effectively with others, Prior experience coaching and supporting principals and leadership teams, Excellent communication skills, experience building collaborative partnerships, a strong record of successful deliverables, and a flexible style able to adapt to changing circumstances.

You would bring to work at C@R a positive and well-known reputation in the educational community in Texas and in Houston in particular. You are flexible and adaptable. You manage upwards, downwards, and laterally with a light touch, and have good intuition for discerning other's expectations. You excel at work/life-integration. You are willing to do what it takes to get the job done. You enjoy self-direction and a collegial work environment. You share background with and have empathy for the diverse communities and children we serve.

Candidates may be based anywhere in Texas but frequent travel and work in Houston is expected. Relocation compensation is not offered.

If you have earned a Masters degree and are a passionate professional, with at least five years of education leadership as a public-school principal or district area superintendent, we encourage you to learn more about Children at Risk at <https://childrenatrisk.org/> and invite you to send a letter of application and your resume to the email below immediately.

Application Instructions:

Read this information carefully. Adhering to these instructions will ensure that your application is submitted as required for review.

1. A cover letter is required. Your cover letter should be no more than one (1) page in length.
2. A resume is required. Your resume should be no more than two (2) pages in length and should include details about your relevant education, skills and experience as they relate to this role.
3. Send your cover letter and resume to cr2023@gershensonconsultingllc.com.
4. Due to the number of resumes we receive, we will not be acknowledging receipt or returning emails or phone calls inquiring about the status of an application. If your application is selected for interview, you will be contacted directly by a member of our team.