



Regional Director, El Paso/Texas Border

CHILDREN AT RISK is seeking an enthusiastic, growth oriented, diligent, and self-motivated team leader who will direct the fundraising and community outreach efforts in El Paso and the Border region. The Regional Director will report to the Chief Development Officer (CDO), based out of Houston, and will be a member of the development team.

- **This position is remote and open to candidates residing in any part of Texas.**
- **This position is full-time, with a salary range of \$70,000 - \$95,000 annually.**
- **Candidates must have development or fundraising experience.**

General Responsibilities and Essential Functions:

- Develop and execute the development plan and strategies for the El Paso/Border region to meet annual fundraising goals and support overall development initiatives for the organization.
- Manage and cultivate relationships with funders (corporate, foundation and individual) to secure recurring revenue streams and expand existing donor base.
- Serve as a key leader on the development team to support overall fundraising strategies and goals of the organization.
- Lead community outreach to build strong partnerships and awareness across CHILDREN AT RISK's policy sectors, including immigration, education, health, opportunity and resiliency and equity.
- Support the Director of the Texas Family Leadership Council (TFLC) to grow membership and representation from the El Paso and Texas Border regions. (TFLC is a collaboration led by CHILDREN AT RISK that consists of child and family-focused organizations, community leaders, and influencers from across the state.
- Lead growth and engagement for the El Paso Advisory Board and serve as the region's staff representative to CHILDREN AT RISK's Governing Board of Directors, Board Development, and Board Nomination and Engagement committees.
- Work with cross functional teams to develop and execute events for the region.
- Increase the visibility, prominence, and influence of CHILDREN AT RISK with legislators, stakeholders, media and other constituencies as well as with the general public in the region.
- Implement and refine the strategic goals and objectives set forth in the region's strategic plan.

Qualifications:

The ideal candidate will have:

- Flexibility and ability to adapt to changing timelines and circumstances, and a comfort with ambiguity.
- Exceptional interpersonal and relationship building skills and an ability to work collaboratively and effectively with others in a team environment, internally and externally.
- Executive experience or leadership in fundraising and collaborative partnerships.
- A demonstrated record of successful deliverables, fundraising and project management.
- Excellent communication skills, able to synthesize complex concepts clearly, verbally and in writing.

- Bachelor's Degree or higher.
- Fluency in Spanish preferred.

Special consideration may be given to diverse candidates who represent the communities and children that we serve.

Status:

- Full time, Permanent
- Work is remote. Some travel within Texas will be required.
- Compensation: The position has a salary range from \$70,000-\$95,000 annually, dependent on the level of experience. Target start May 2023. CHILDREN AT RISK offers a competitive benefit package, including health insurance, dental insurance, retirement contributions, holidays and unlimited PTO.

About CHILDREN AT RISK

CHILDREN AT RISK is a research and advocacy group dedicated to improving the quality of life of children through research, public policy analysis, community education, and collaboration. Our focus is on the whole child with significant work in strengthening public education, increasing access to and use of federally funded meal programs, work in early education, immigration and ending child trafficking. We are the leading source of accurate information on children's issues and an advocate and catalyst for change concerning the needs of all children.

Interested candidates should submit a letter of application, resume, and a list of three references via e-mail to **Paul Dewey, pdewey@childrenatrisk.org**. Please include the words "Regional Director, El Paso/Texas Border" in the subject line. The application deadline is rolling with applications being reviewed upon receipt.

CHILDREN AT RISK is an equal opportunity employer and does not discriminate against individuals on the basis of sex, gender identity, sexual orientation, age, disability, veteran status, religion, ancestry, color, race, ethnicity or creed. We strongly seek candidates that believe in our mission and represent the diverse community and children that we serve.

For information on CHILDREN AT RISK, please visit: <https://childrenatrisk.org/>

CHILDREN AT RISK receives a high volume of resumes and reviews every candidate closely. As such, candidates will only be contacted if they are selected for an interview.